



LIVESTOCK AUCTIONEERING

OVERVIEW

This is a Programme for Auctioneers and is designed to address the special needs of co-operative Marts and Auctioneers in a rapidly changing Mart business environment.

AIMS & OBJECTIVES

The key aim of the programme is to provide the bedrock of knowledge and skills needed by anybody aspiring to competent livestock auction practice or livestock mart management. It builds on this basic knowledge for future mart managers and directors by looking at a broader curriculum in the context of livestock operations and management.

WHO SHOULD ATTEND?

The programme is aimed at aspiring auctioneers, animal health officers and Mart Managers and Suitable candidates from other related disciplines who wish to develop their skills in these sectors will also be considered.

LEARNING APPROACH

This programme is tutor lead with a number of group exercises and discussion workshops, supported by video tutorials.

Successful candidates will be awarded an endorsed award through the Institute of Leadership & Management.

DURATION

This is a one day programme.

MODULES

Industry - Introduction to the Irish Meat Industry and its position within the European and Global Meat Sectors

Establishing the Principles of Good Auctioneering and developing a Code of Good Practice

Valuation & Livestock Markets

Critical Review of the English, Welsh & Scottish Experiments